VISUAL ANALYTICS APPLICATION AREAS

LECTURE 8

Petra Isenberg



TOC

- Business Intelligence
- Legal Matters
- Work at Aviz

ANALYSIS IN THE BUSINESS SECTOR

BUSINESS INTELLIGENCE

"An interactive process for exploring and analyzing structured and domain-specific information to discern trends or patterns, thereby deriving insights and drawing conclusions.

The business intelligence process includes communicating findings and effecting change." Gartner

 \rightarrow there are many more definitions and they don't all say the same thing

BUSINESS INTELLIGENCE

- Typical Goals:
 - increase profitability
 - decrease costs
 - improve customer relationship management
 - decrease risks (e.g. credit risk analysis)
- Main goal: aid in making decisions

ANALYSIS IN ENTERPRISES IN GENERAL

- business analysts
- data analysts
- data scientists

→ typical user population for analysis & visualization tools

Sean Kandel, Andreas Paepcke, Joseph M. Hellerstein, Jeffrey Heer: Enterprise Data Analysis and Visualization: An Interview Study. IEEE Trans. Vis. Comput. Graph. 18(12): 2917-2926 (2012

A STUDY

researchers conducted semi-structured interviews in enterprises:

- 35 analysts (26 male)
- 25 organizations: healthcare, retail, finance, social networking, insurance, ...

Sean Kandel, Andreas Paepcke, Joseph M. Hellerstein, Jeffrey Heer: Enterprise Data Analysis and Visualization: An Interview Study. IEEE Trans. Vis. Comput. Graph. 18(12): 2917-2926 (2012

QUESTIONS

- What tasks do analysts perform?
- What kinds of data sources and formats do they work with?
- What tools do they regularly use and how do they use them?
- How do analysts vary in terms of programming proficiency?
- How do analysts vary in terms of statistical proficiency?
- What are the "results" of analysis?
- What happens to these results "downstream"?
- What are recurring bottlenecks and pain points?
- How important is scalability?
- How important is sociability?
- What is the relationship between analysts and other business units?
- Where are analysts situated within their corporate hierarchy?

THE ANALYST

Three archetypes found

1) hackers

- most comfortable manipulating data
- used 3+ programming languages (R, Python, SQL, ...)
- complex workflows
- work quite isolated (don't need a lot of help)
- used visualizations: Tableau, Excel, PPT, D3, ...

THE ANALYST

Three archetypes found

2) scripters

- most analysis done in R/Matlab
- not versed in custom operations (parsing, scraping)
- generally worked on data from data warehouse (with help from IT staff)
- applied models to data
- did exploratory analysis with visualization

THE ANALYST

Three archetypes found

- 3) application user
 - performed most operation in spreadsheet or analysis app (SAS/JMP, SPSS, ...)
 - needed help preparing data
 - typically worked on smaller datasets

ANALYSTS

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IT TEAM

- Crucial role in process
 - getting, maintaining, accessing data
 - operationalize workflows
 - provide documentation

OTHER FINDINGS

- data:
 - stored in variety of repositories and formats
- consumers of analysis:
 - many different departments, also other analysts
 - static reports shared most commonly, sometimes dynamic dashboards

OTHER FINDINGS

- collaboration
 - work on analysis task mostly done individually
 - resources shared, however: data, scripts, results, documentation

- discovery
 - where is my data?
 - what does my data mean? (unclear field names, missing units, timezones, ...)

- wrangling
 - processing semi-structured data
 - data integration from multiple sources
 - advanced aggregation and filtering

I spend more than half of my time integrating, cleansing and transforming data without doing any actual analysis. Most of the time I'm lucky if I get to do any analysis. Most of the time once you transform the data you just do an average... the insights can be scarily obvious. It's fun when you get to do something somewhat analytical.

- profiling
 - assessing & improving data quality (missing data, wrong formats, ...)
 - checking assumptions
 (data distribution, semantics of data, ...)

- modeling
 - finding the right features to analyze
 - scale of data
 - visualization of statistical models missing

- reporting
 - how to document assumptions
 - flexibility in reports missing

- workflows are non-linear
 - moving data between tools necessary (creates formatting issues)
 - creating repeatable, reliable, and scalable workflows

BUSINESS ANALYSIS TOOLS

a research view

TOOLS PREDECESSORS

- Management Information Systems (MIS)
- Management Decision Systems (MDS)
- Decision Support Tools (DSS)
- Executive Information Systems (EIS)
- Analysis Information Systems (AIS)

.

TOOLS

Warning: I haven't tried any of them, so can't make recommendations

- Professional
 - SAP Business Intelligence
 - IBM Cognos
 - ...
- Open Source
 - SpagoBl
 - Pentaho
 - ...
- Research
 - see next slides

DOTLINK360

Basole, R.C.; Clear, T.; Mengdie Hu; Mehrotra, H.; Stasko, J., "Understanding Interfirm Relationships in Business Ecosystems with Interactive Visualization," *Visualization and Computer Graphics, IEEE Transactions on*, vol.19, no.12, pp.2526,2535, Dec. 2013 doi: 10.1109/TVCG.2013.209



dotlink360 Understanding Interfirm Relationships in Business Ecosystems with Interactive Visualization



Rahul C. Basole | Trustin Clear | Mengdie Hu | Harshit Mehrotra | John Stasko contact: basole@gatech.edu Georgia Institute of Technology

BUSINESS ECOSYSTEM INTELLIGENCE

- market analysts
 - understand competitive trends/strategies/threats/opportunities
- executives
 - identify strategic collaborations & customers, find areas for innovation
- venture capitalists
 - identify investment opportunities, see how they fit in the business landscape

DOTLINK360



DESIGN PROCESS

- field study of analysts
- derive set of design requirements
- develop initial version
- user testing
- redesign

DATA SOURCES

- Thomson Reuters SDC Platinum database
 - commercial database
 - ca. 700,000 global alliances, agreements, joint-ventures, since 1985
- Capital IQ Compustat
 - contains e.g. quarterly financial and accounting data for active and inactive publicly listed companies

DATA TRANSFORMATION

- turned data into a network
 - nodes = companies
 - edges = agreements
- nodes have multiple attributes
- edges have multiple types
- +temporal data

 \rightarrow time-varying multivariate network

DESIGN REQUIREMENTS

- Field study
 - online survey + interviews
 - 24 senior industry individuals (market analysts, executives, venture capitalists)
 - each >10 years of experience

DESIGN REQUIREMENTS

top-down & bottom-up examination of an ecosystem are critical

"*it is helpful to have a birds-eye view of the ecosystem, but at the same time [the system] should be able to allow users to drill down into individual companies and segments.*"

DESIGN REQUIREMENTS

- understanding interfirm connectivity, composition, and temporality is vital
- comparative perspectives drive insight
- first: communicate agreement summaries (structural information) → then: offer details
- provide a familiar metaphor while supporting direct and prompt interaction, not complex queries and commands
- add common network-related analysis tasks (see the InfoVis lecture on graphs and networks)

MULTIPLE VIEWS

Agreement Details

EXPAND ALL

.

Hewlett-Packard Co	
HPQ: NYSE United States	
ECOSYSTEM SEGMENTS	
Device Manufacturers [Primary]	
Platform Providers	
System Integrators	
COMPETITORS	
P IBM	-
D SAP AG	
Samsung Electronics Co Ltd	-
se Oce NV	-
Canon Inc	terminal and
Infosys BPO Ltd	
Toshiba Corp	
s Wipro Technologies	ALC: NOT
Konica Minolta Photo Imaging	-
P Teradata Corp	
CGI Corp	-
Cap Gemini SA	-
Cisco Systems Inc	
Dexmark International Inc.	
P Brother Industries Ltd	
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P Lenovo Group Ltd	C
P Acer Inc	()
P Computer Sciences Corp	L

Phone: 650-857-1501

View all agreements

View structural properties

Fax: 650-857-5518 http://www.hp.com

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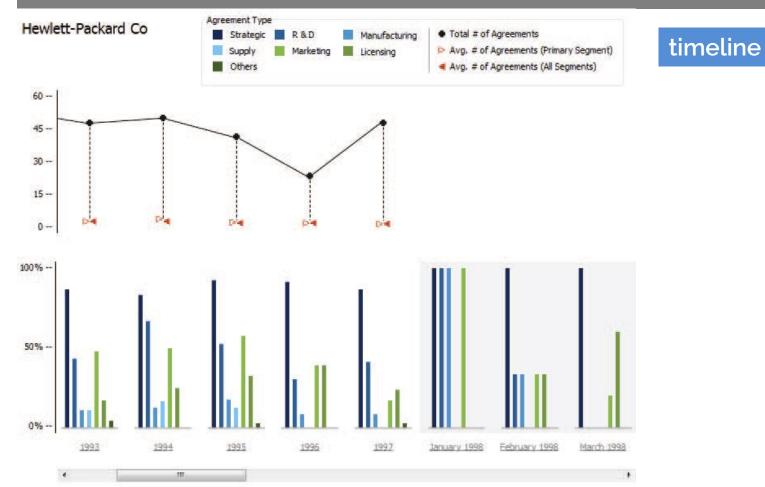
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MANUFACTURING

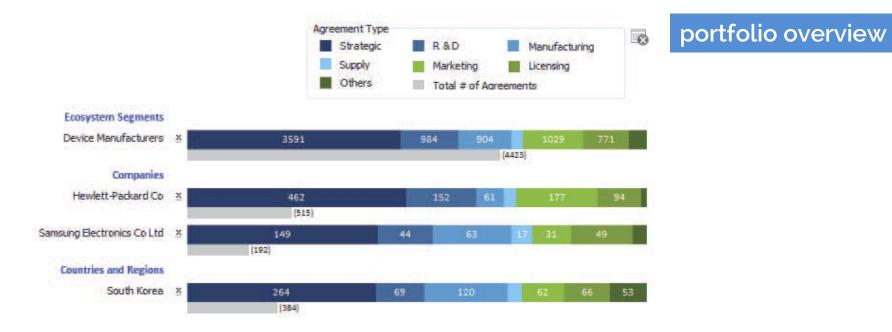
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Hewlett-Packard Co	*
View company, information	
View company information	
Alliances	
Total : 515	
Strategic : 452	
R&D : 152	
Marketing: 177	
Manufacturing : 61	
Supply: 28	
Alliance Status	
Letter of Intent : 5	
Completed/Signed : 412	E
Terminated : 6	
Pending : 92	
Alliance Composition	
Exploitation Index (EXPLT Index) : 0.699	
Exploration Index (EXPLR Index) : 0.295	
Portfolio Diversity Index (PDI) : 0.653	
Alliance Activity Index (AI) : 23.0	
Structural Properties	
Size : 104.0	
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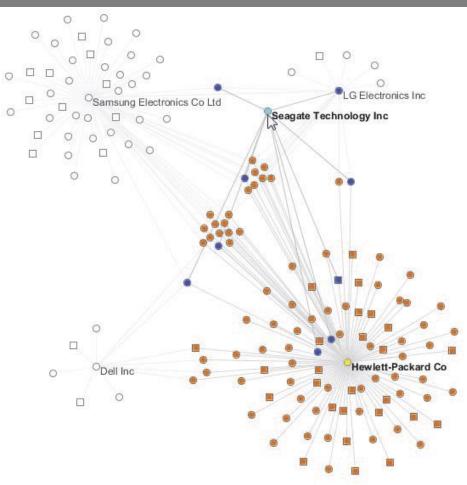
MULTIPLE VIEWS



MULTIPLE VIEWS



MULTIPLE VIEWS



comparison

... and many more

Remco Chang, Mohammad Ghoniem, Robert Kosara, William Ribarsky, Jing Yang, Evan Suma, Caroline Ziemkiewicz, Daniel Kern, Agus Sudjianto

IEEE Visual Analytics Science and Technology (VAST) 2007.

- financial institutions have obligation to discover suspicions financial transactions

 can be fined if not found or shut down
- many transactions are purely digital & banks often are only the middle "man"
- large banks need to monitor hundreds of thousands of transactions per day

Remco Chang, Mohammad Ghoniem, Robert Kosara, William Ribarsky, Jing Yang, Evan Suma, Caroline Ziemkiewicz, Daniel Kern, Agus Sudjianto

IEEE Visual Analytics Science and Technology (VAST) 2007.

WireVis Visualization of Categorical, Time-Varying Data From Financial Transactions

UNC Charlotte Remco Chang Mohammad Ghoniem Robert Kosara William Ribarsky Jing Yang Evan Suma Caroline Ziemkiewicz

> Bank of America Daniel Kern Agus Sudjianto

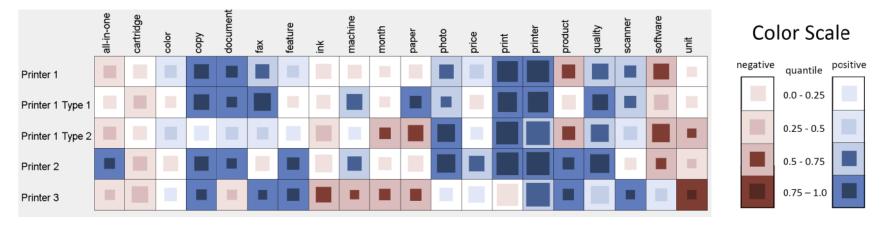
> > https://www.youtube.com/watch?v=RPKcrLQBqiE

goals

- provide overview of transactions over any period of time \rightarrow apply to large data
- allow identification of patterns over time and keywords
- replace blind queries with in-place analysis
- provide search-by-example technique

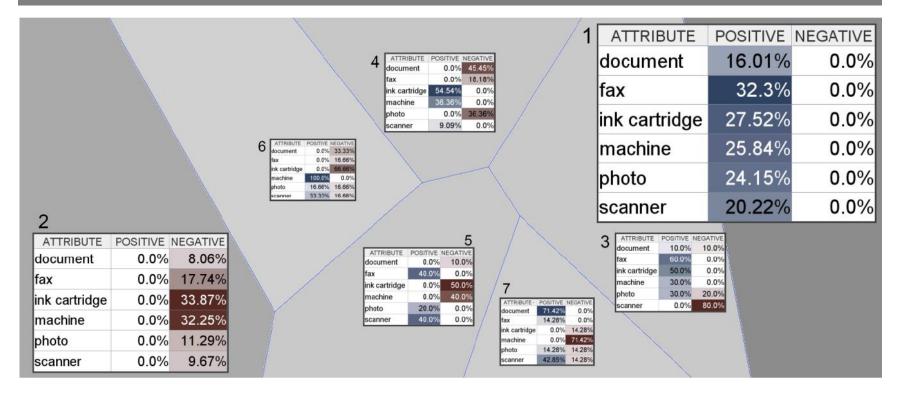
- wire transaction data
 - semi-structured data record
 - fixed data (sender, receiver, etc.)
 - optional free text
 - temporal, categorical, quantitative
- current (2007) procedure
 - filter based on risk assessment (e.g. money exceed threshold, sender/receiver is a highrisk country or organization)
 - look at spreadsheets

VISUAL ANALYSIS OF CUSTOMER FEEDBACK



Oelke, D.; Ming Hao; Rohrdantz, C.; Keim, D.A.; Dayal, U.; Haug, L.; Janetzko, H., "Visual opinion analysis of customer feedback data," *Visual Analytics Science and Technology, 2009. VAST 2009. IEEE Symposium on*, vol., no., pp.187,194, 12-13 Oct. 2009 doi: 10.1109/VAST.2009.5333919

VISUAL ANALYSIS OF CUSTOMER FEEDBACK



LEGAL MATTERS

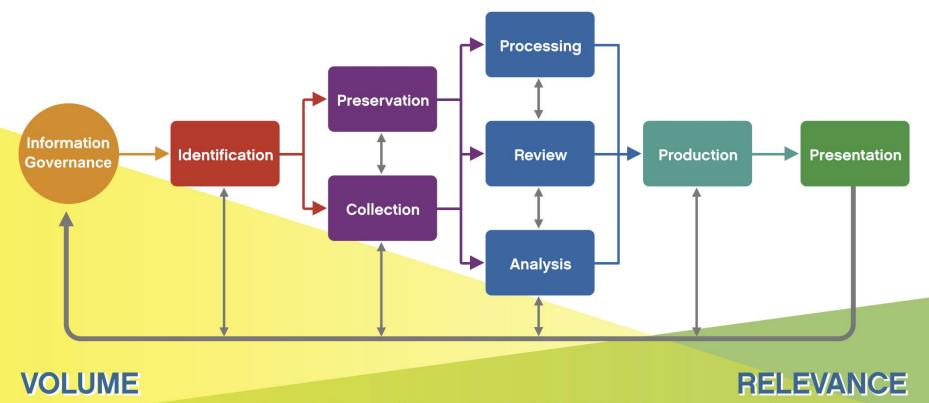
or

working with large corpora of electronic texts

E-DISCOVERY (MOSTLY USA)

- legal electronic document discovery
 - for use in law suits
 - regulatory information requests
 - investigations, audits, freedom of information act, ...
- documents typically given to court & opponent
- if complaint received, corporations have to produce all related information

Electronic Discovery Reference Model

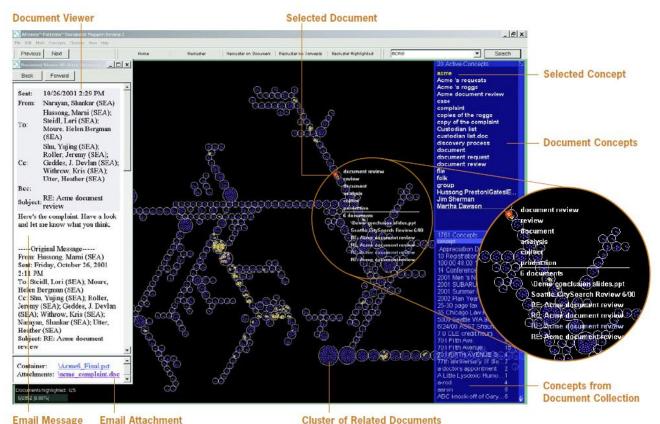


Electronic Discovery Reference Model / © 2014 / v3.0 / edrm.net

https://www.youtube.com/watch?v=eo03DWk4_IU

EXAMPLE TOOLS

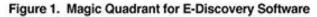
Commercial: Attenex Patterns (now FTI Ringtail)



http://dl.acm.org/citation.cfm?id=1377968

SUCCESS STORIES OF VA TOOL

- Lovells (6th largest law firm worldwide) was investigating 35Gb of email data
 - traditional method: estimated cost: 1 year, 4-5 million \$US
 - with VA software: three months, cost 1 million \$US
- JMBM law form represented spinal surgeon & inventor in intellectual property suit
 - 20 claims, 50 million pages of documents, contracts, patents, etc.
 - with VA software (used on 7 computers), 44 million pages sifted through in 4 months
 - important doc found, surgeon won, received \$570 million in compensation





RESEARCH

- working on this level in research is difficult
 - man power for providing support
 - "research aspect" needs most attention
 - adoption of prototypes unlikely when stakes are high (\$\$\$)
- thus, next: smaller research projects in regards to document analysis

PARALLEL TAG CLOUDS

C. Collins, F. B. Viégas, and M. Wattenberg, "Parallel Tag Clouds to Explore and Analyze Facted Text Corpora," in *Proc. of the IEEE Symp. on Visual Analytics Science and Technology (VAST)*, 2009.

Parallel Tag Clouds to Explore and Analyze Faceted Text Corpora

Christopher Collins Fernanda B. Viégas Martin Wattenberg

FACET ATLAS

Nan Cao; Jimeng Sun; Yu-Ru Lin; Gotz, D.; Shixia Liu; Huamin Qu, "FacetAtlas: Multifaceted Visualization for Rich Text Corpora," *Visualization and Computer Graphics, IEEE Transactions on*, vol.16, no.6, pp.1172,1181, Nov.-Dec. 2010 doi: 10.1109/TVCG.2010.154

FacetAtlas: Multifaceted Visualization for Rich Text Corpora

InfoVis 2010

NanCao, Jimeng Sun, Yu-Ru Lin, David Gotz, Shixia Liu, Huamin Qu

CAMBIERA

Collaborative Brushing and Linking for Co-located Visual Analytics of Document Collections

> Petra Isenberg & Danyel Fisher Microsoft Research

VISUAL ANALYTICS @ AVIZ

www.aviz.fr

WORK AT AVIZ

- We often work non-applied (on generalizable conceptual problems)
 - collaboration
 - perception
 - interaction
- Some application areas:
 - biology
 - digital humanities
 - Wikipedia
 - sports

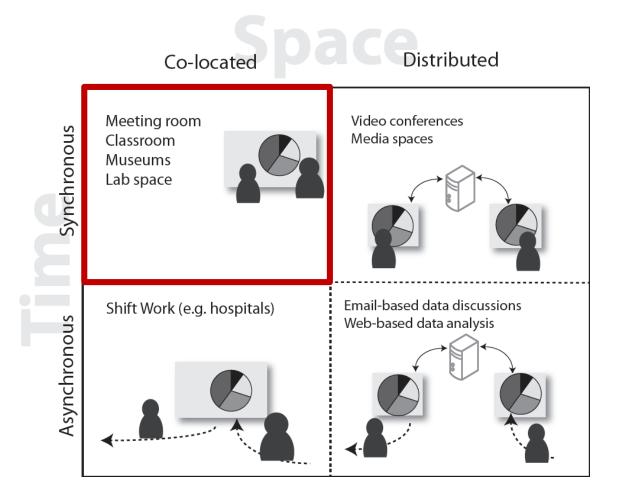
GENERAL CONCEPT

Collaboration

COLLABORATIVE ANALYSIS

- share task load
- share expertise
- joint problem solving





CHALLENGES

collaborative data analysis is still poorly understood

- collaborative analysis & sharing?
- collaborative space usage?
- task coordination?
- collaborative sensemaking?
- when & where?

CAMBIERA



EXPLORATORY STUDY

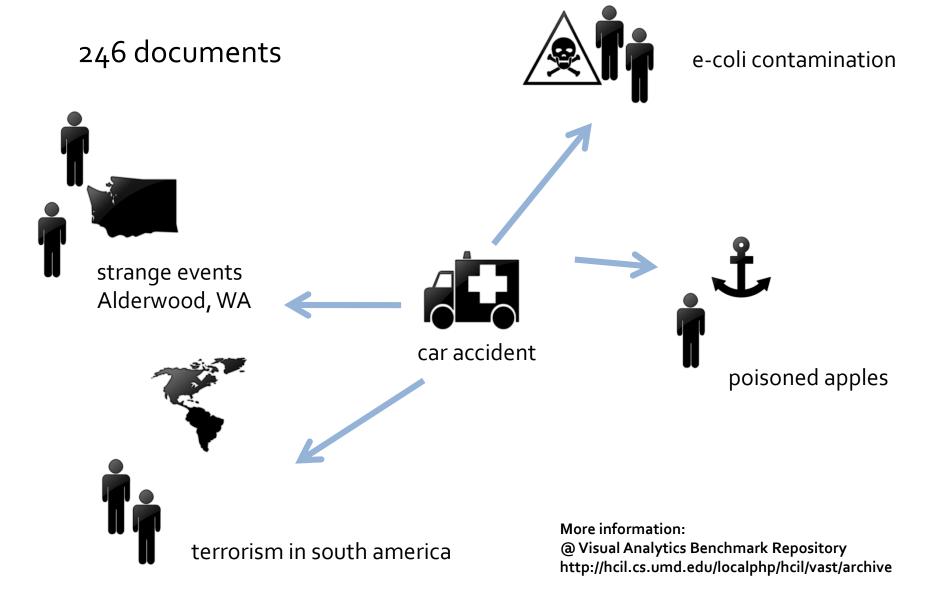
understand digital tabletop as data analysis environment

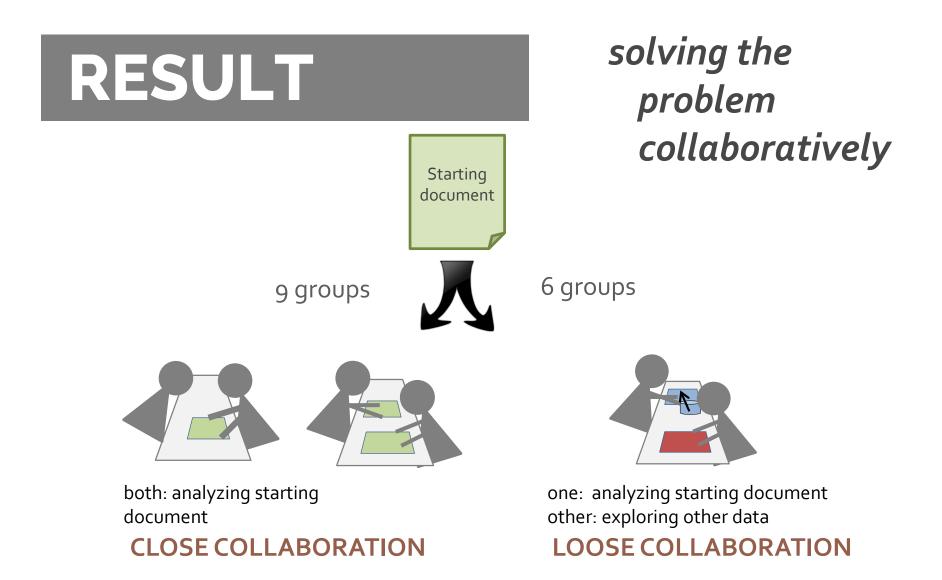
- task coordination
- patterns of collaboration
- system design implications

Petra Isenberg, Danyel Fisher, Meredith Ringel Morris, Kori Inkpen, and Mary Czerwinski. An Exploratory Study of Co-located Collaborative Visual Analytics around a Tabletop Display. In Proceedings of Visual Analytics Science and Technology (VAST), pages 179–186, Los Alamitos, CA, USA, 2010. IEEE.

STUDY DESIGN

- participants:
 - 15 pairs
 - team members knew each other
 - master's or more advanced degree
 - enjoy puzzles / mysteries
 - age: 25 55
- data collected:
 - notes, video data, interaction logs, questionnaire, interview data
 - 2-pass video coding + visualization of log files

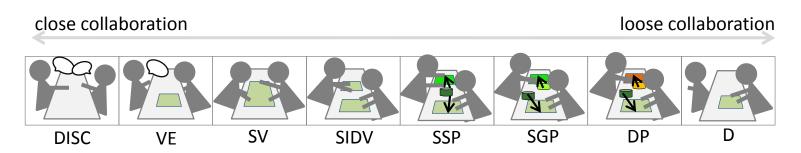




RESULTS

information sharing and collaboration

- different collaboration styles adopted
- influenced what data/views were shared
- allowed flexible investigation based on emerging information

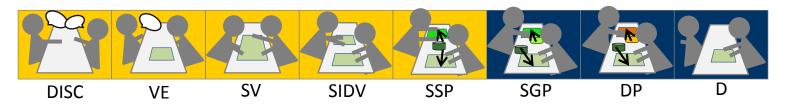


[[]extended fromTang et al., 2006]

PROCESS

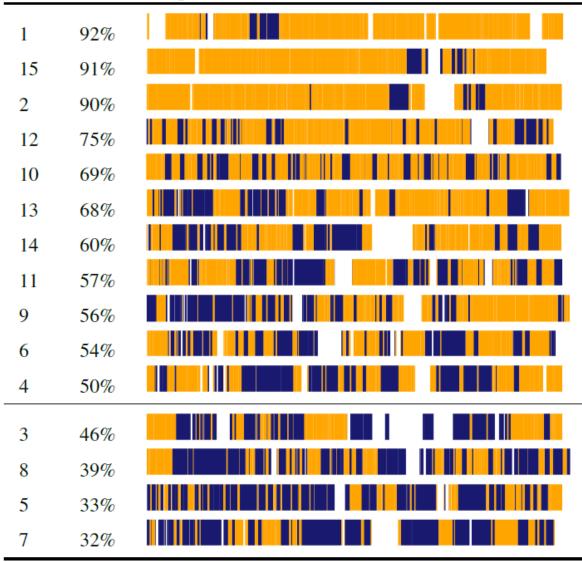
close collaboration

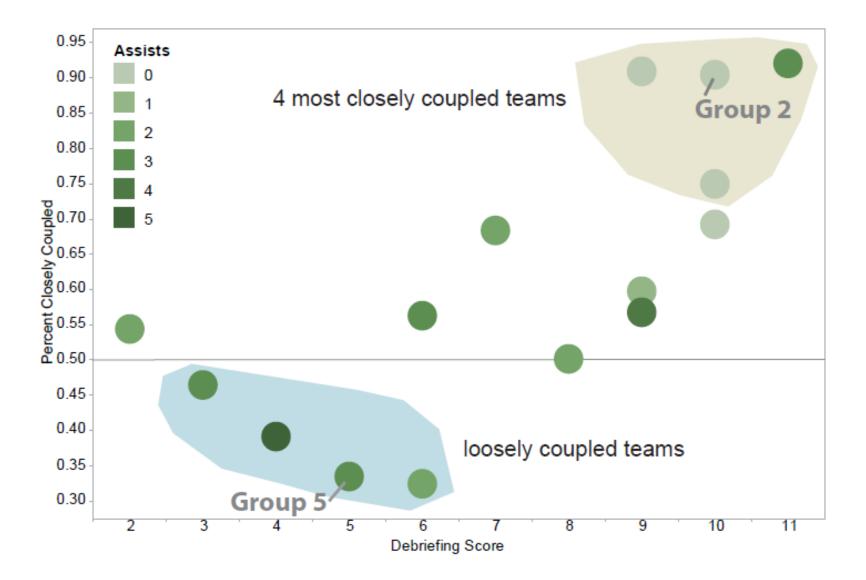
loose collaboration





Pair % C.C. Coupling Styles





IMPLICATIONS FOR DESIGN

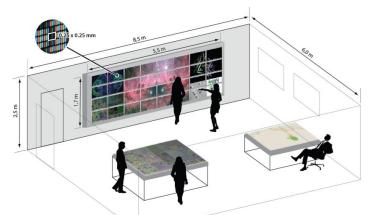
- design for transient behavior
 - strategies change & interfaces need to accommodate
 - design system features to support different styles
- encourage closely coupled work
 - awareness features possibly not strong enough for loosely-coupled teams
 - make common information even more obvious

perception

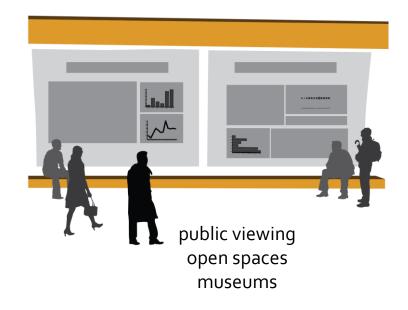
GENERAL CONCEPT

HYBRID IMAGE VISUALIZATION

Petra Isenberg, Pierre Dragicevic, Wesley Willett, Anastasia Bezerianos, and Jean-Daniel Fekete. Hybrid-Image Visualization for Large Viewing Environments. IEEE Transactions on Visualization and Computer Graphics, 19(12):2346–2355, December 2013.

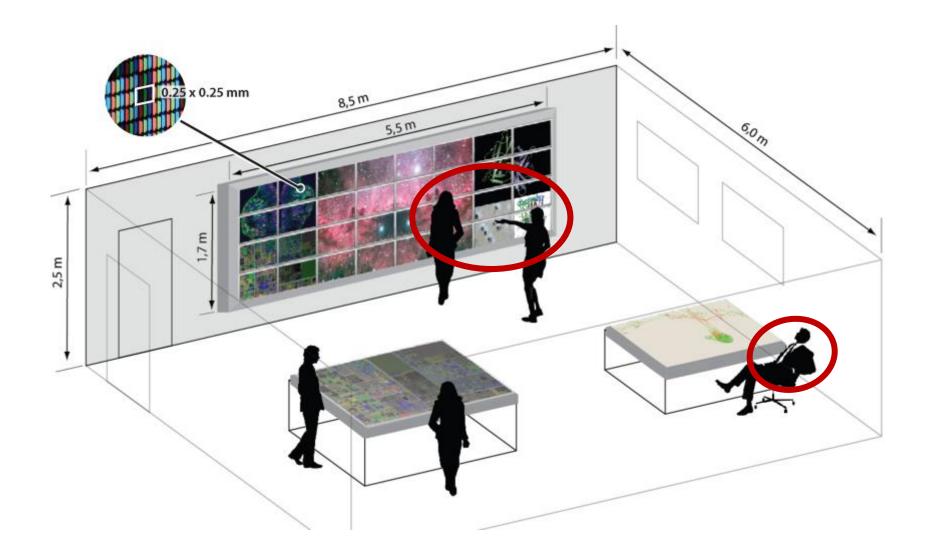


large displays meeting rooms / war rooms emergency response rooms



SCENARIO: WILD DISPLAY ENVIRONMENT





EXAMPLE DATA

23 years of daily temperatures for 32 cities

Station	Count	ru Stati	on TD	SOUID,	Data	Tompor	co turo	(decidegrees	Colaina	Tomp	araturo	01121	+ • •	
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BERLIN-1	DAHLEM,	GERMANY,	41,	133,199	0-01-08,	6,	0							
BERLIN-	DAHLEM,	GERMANY,	41,	133 , 199	0-01-09,	35,	0							
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BERLIN-	DAHLEM,	GERMANY,	41,	133,199	0-01-11,	48,	0							
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3ERLIN-1	DAHLEM,	GERMANY,	41,	133,199	0-01-13,	22,	0							
BERLIN-	DAHLEM,	GERMANY,	41,	133,199	0-01-14,	30,	0							
BERLIN-1	DAHLEM,	GERMANY,	41,	133,199	0-01-15,	42,	0							

NAÏVE APPROACH

Optimize for one specific viewing distance

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Problem: detailed information lost

Problem: mental aggregation, comparison

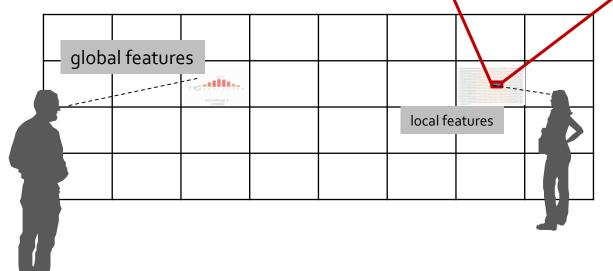
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Problem: detailed information lost

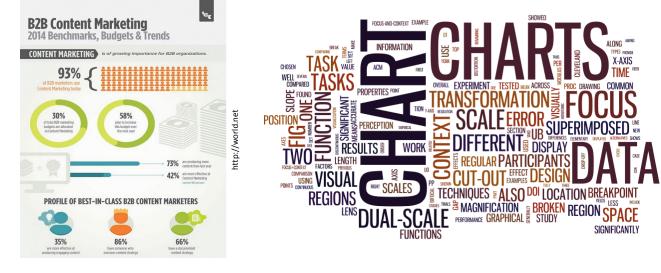
Problem: mental aggregation, comparison

POSSIBLE APPROACHES

- Dynamic integration (tracking people & adapting content)
- Static integration



Juxtaposition: global & local features next to each other

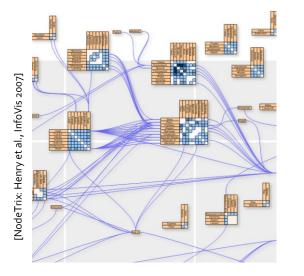


Infographic Layout

http://visual.ly/b2b-content-marketing-2014-benchmarks-budgets-and-trends

Large Tag Clouds

Nesting: local inside global features

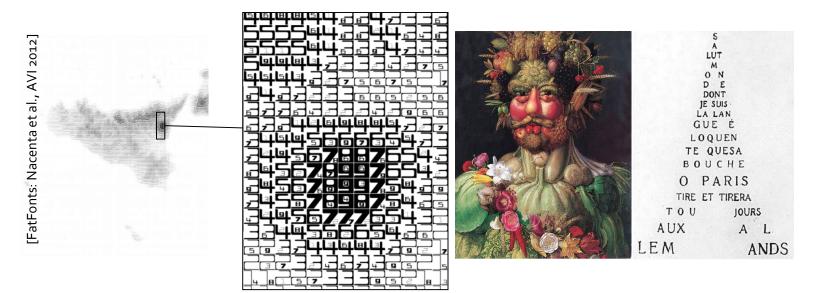


[SWViz: Auber et al., InfoVis 2003]

SWViz

NodeTrix

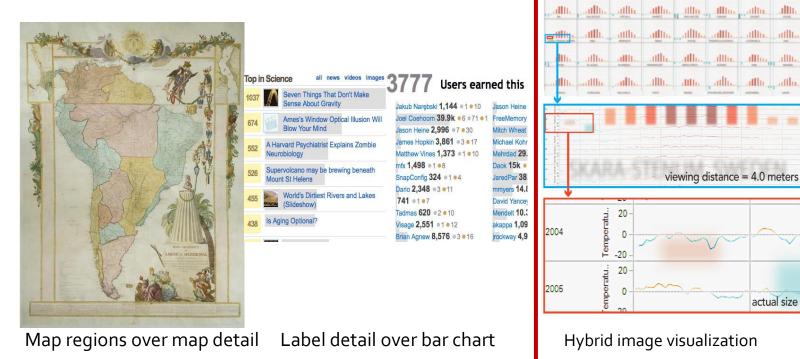
Visual aggregation: local forms global features



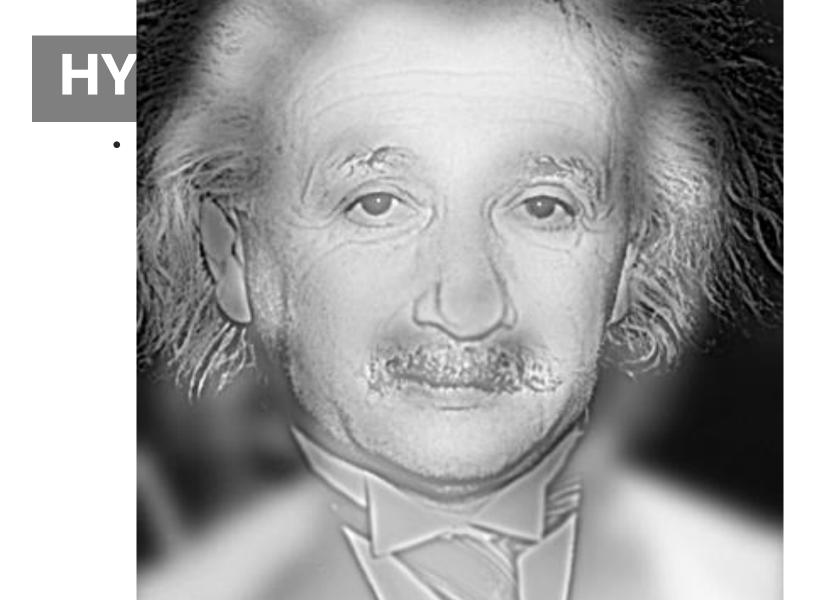
FatFonts

Arcimboldo Paintings, Calligrams

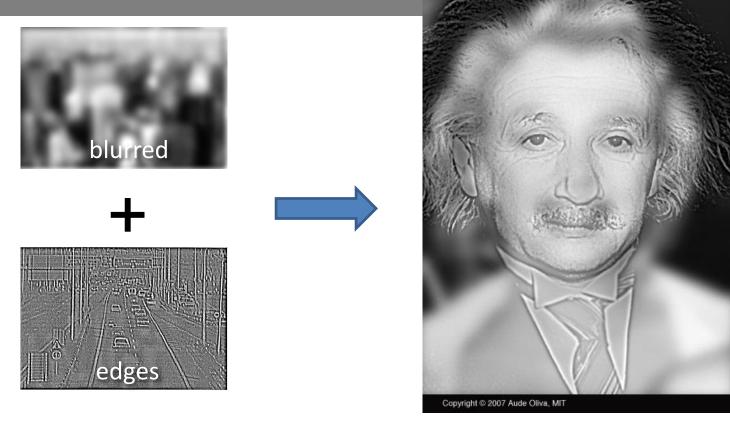
Blending: local & global features overlap



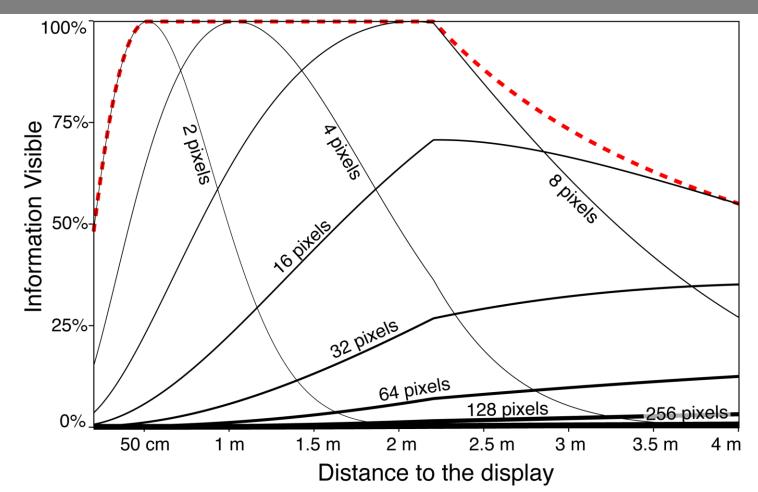
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HYBRID IMAGES



[VICTIM OF TIME: THE THEORY]



HYBRID IMAGE VISUALIZATION - VIDEO

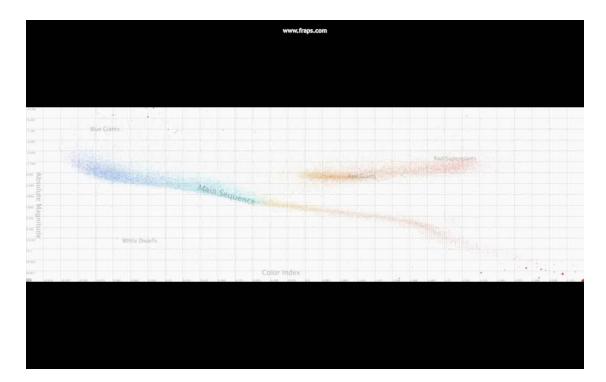
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ALPHA BLENDING ONLY - VIDEO

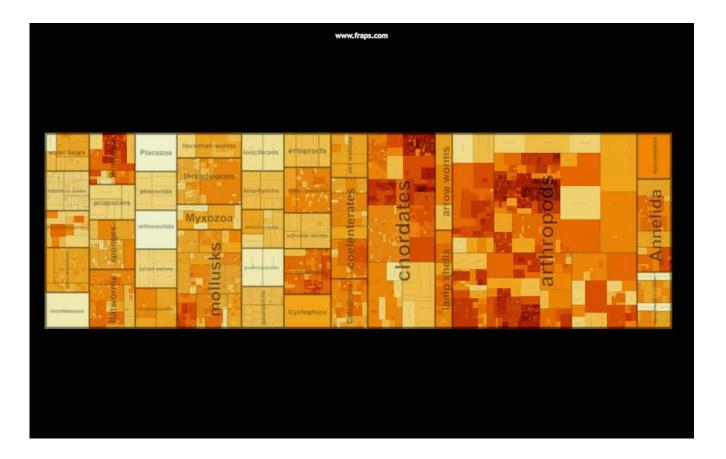
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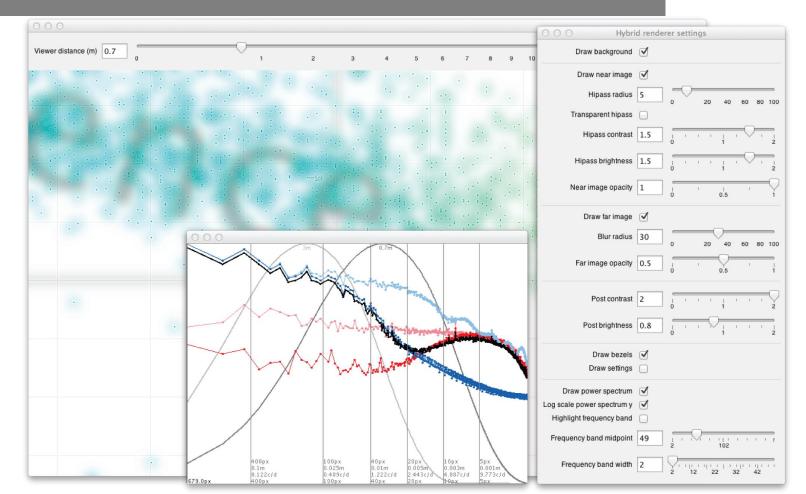
HERTZSPRUNG RUSSELL DIAGRAM – VIDEO



TREEMAP - VIDEO



HYBRID IMAGE MAKER



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A kick-off for Soccer Visual Analysis

www.aviz.fr/soccerstories

Charles Perin Romain Vuillemot Jean-Daniel Fekete

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 日本語 Programme Français A propos English



Clay Shirky : « Personne n'est titulaire du code source de la démocratie »

Accueil

Journaliste américain spécialiste des nouvelles technologies de l'information et de la communication - NTIC, Clay Shirky est aussi consultant, écrivain, professeur.

Diplômé de l'Université de New York il écrit et enseigne, entre autres, sur les effets de corrélation de la topologie sociale et technologique de réseau, où comment nos réseaux forment la culture et inversement.

Dernier ouvrages :

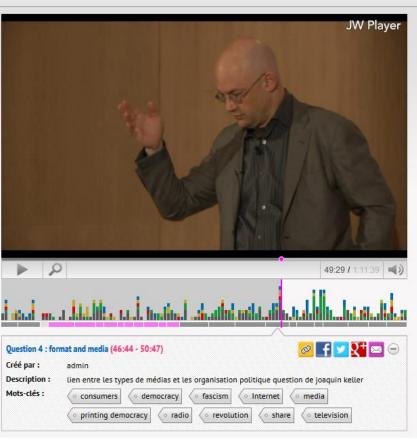
- 2010 : Cognitive Surplus: Creativity and Generosity in a Connected Age
- · 2008 : Here Comes Everybody: The Power of Organizing Without Organizations

Source : Wikipedia.fr

Plus d'information : www.shirky.com Crédit photo : CC BY NA - Pop!Tech 2008

Liste des Annotations

Mots-clés



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